

**SEIU 925 2 Year Total Cost of Initial Economic Proposal 2013-2015
Contract Negotiations**

	2 Year Base Wage Cost	Addition of 18.9% Marginal Benefit Load Rate
Across the Board	\$23,576,652	\$28,032,640
Adjustment to Market Median	\$65,402,870	\$77,764,012
New Top Auto Steps	\$10,514,568	\$12,501,822
Premium Pays	\$5,164,563	\$6,140,665
Select Wage Adjustments*	\$1,386,919	\$1,649,047
Conversion of Dead Steps	\$182,166	\$216,596
	\$106,227,739	\$126,304,781

	2 Year Base Wage Cost	Addition of 18.9% Marginal Benefit Load Rate
*Select Wage Adjustments		
Clinical Technologist	\$1,066,466	\$1,268,028
Medical Air Lift Communcations Specialist	\$61,920	\$73,623
Messenger Driver	\$95,143	\$113,124
Surgical Technologist	\$163,391	\$194,271
Total Select Job Group Salary Increaase Requests*	\$1,386,919	\$1,649,047